

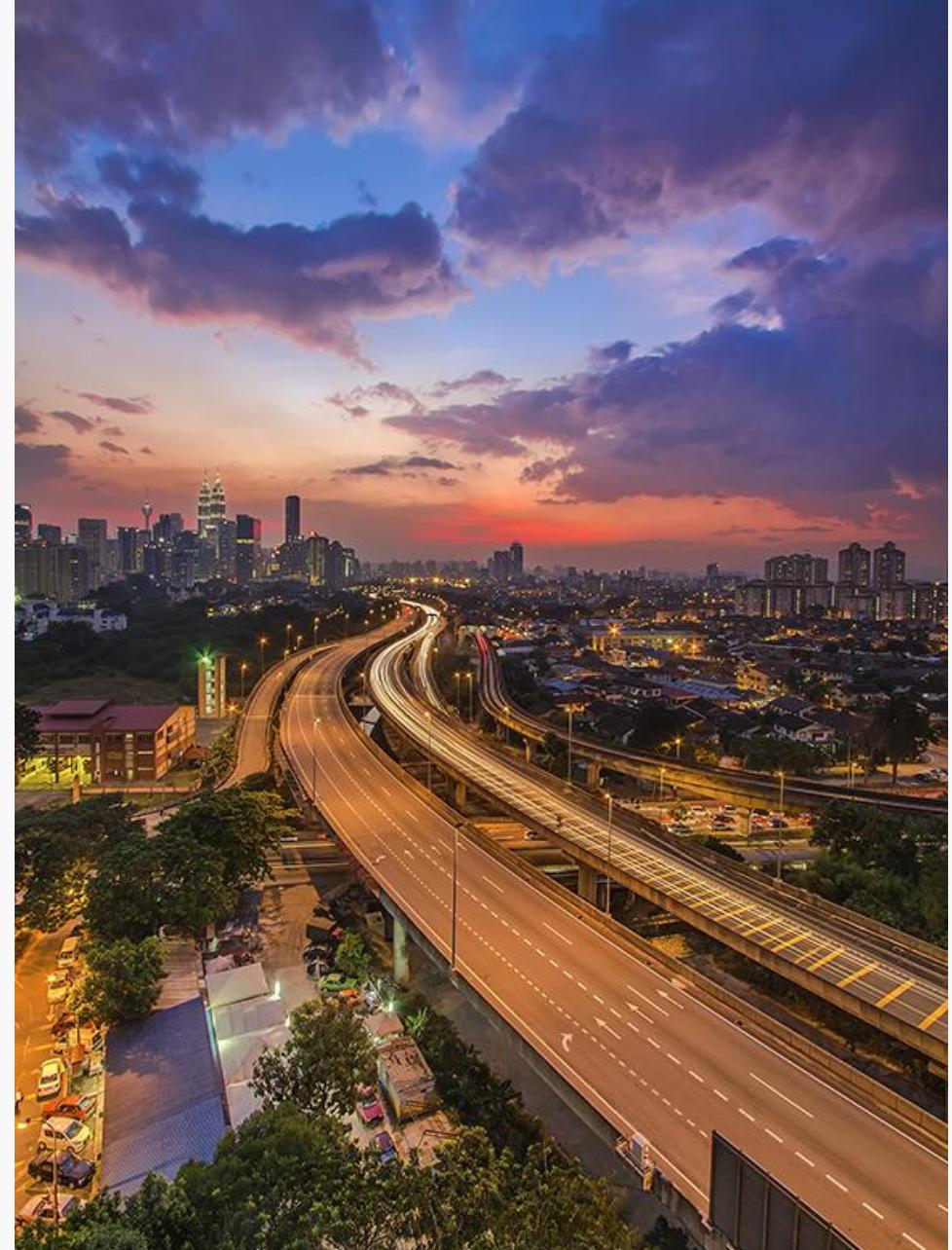
Building connectivity, engineering convenience.

**ELEVATING***lives*

# **Q2 FY2025 FINANCIAL RESULTS**

ANALYST BRIEFING PRESENTATION

27 August 2025



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# INTRODUCTION



# PLINTAS AT GLANCE

**1<sup>st</sup>**  
Islamic &  
Business Trust  
to be listed in  
**Malaysia**  
*(Shariah-compliant investment)*

Own & Operates **4** Strategic  
Urban Highway Concessions



Led by Seasoned Board &  
Professional Trustee-Manager  
(Prolintas Managers Sdn Bhd)

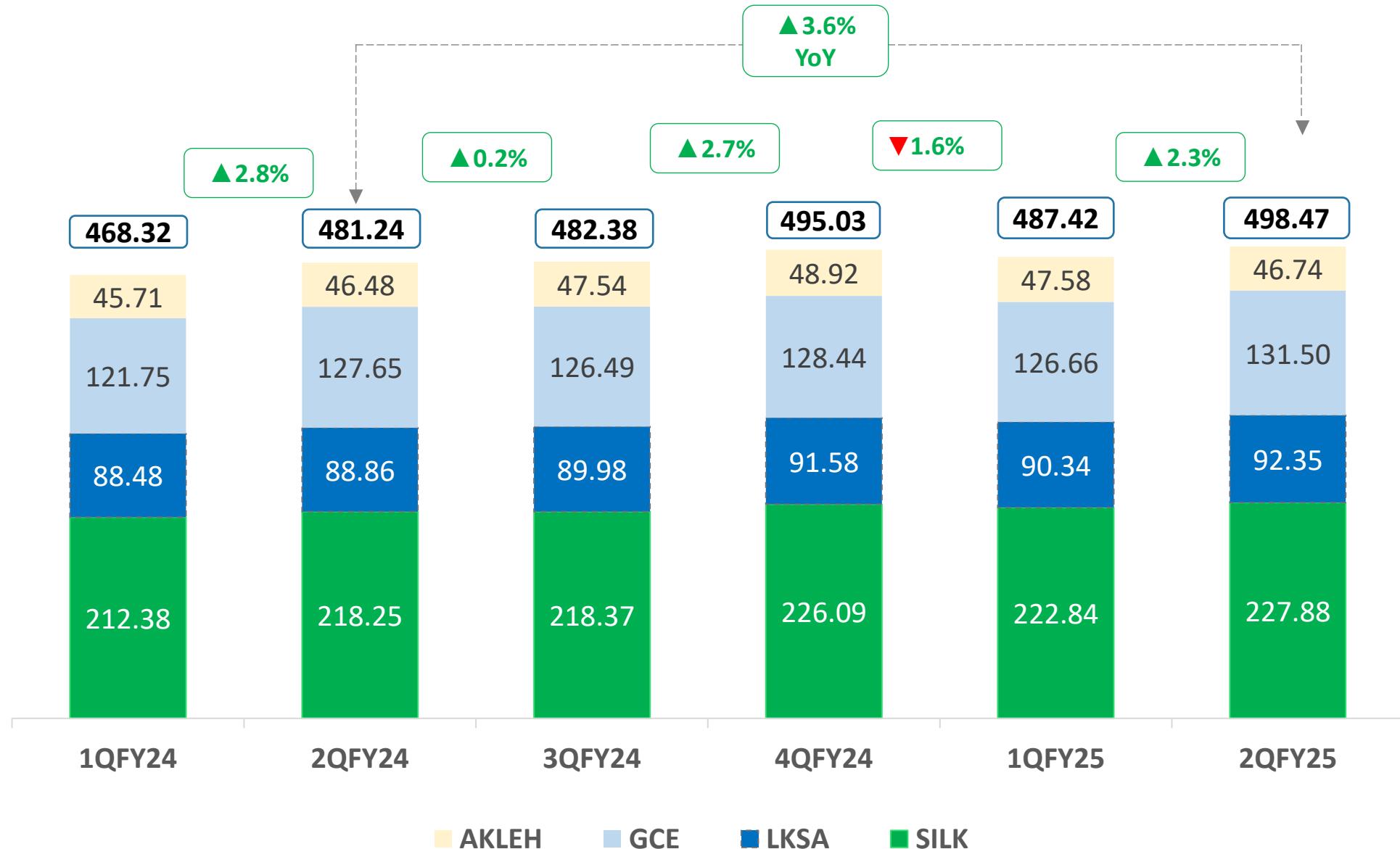


**≥ 90%**  
Annual Distribution to  
Unitholders

Long-term Concession Visibility -  
up to **37** Years Remaining

Stable, inflation-resilient  
toll income model

## Consolidated ADT



# FINANCIAL REVIEW



# ◎ Consolidated of Profit & Loss

## Condensed Statement of Comprehensive Income

<i>(in RM'000)</i>	Actual 2QFY25	Actual 2QFY24	Cumulative 2QFY25	Cumulative 2QFY24
Highway operations revenue	80,755	77,620	158,884	153,420
Construction revenue	(2)	1,708	855	2,434
Construction costs	2	(1,708)	(855)	(2,434)
Other income	6,221	4,085	10,795	7,030
Staff costs	(5,905)	(5,566)	(11,541)	(10,550)
Amortisation of highway development expenditure	(12,265)	(11,708)	(24,138)	(23,124)
Highway maintenance costs	(8,531)	(9,120)	(15,901)	(17,156)
Other operating expenses	(9,890)	(8,768)	(21,479)	(21,617)
<b>Profit from operations</b>	<b>50,384</b>	<b>46,544</b>	<b>96,621</b>	<b>88,004</b>
Finance cost	(34,474)	(34,630)	(69,016)	(69,233)
<b>Profit before tax</b>	<b>15,910</b>	<b>11,914</b>	<b>27,605</b>	<b>18,770</b>
Income tax expense	(8,288)	(7,882)	(16,421)	(12,650)
<b>Profit for the financial period</b>	<b>7,622</b>	<b>4,032</b>	<b>11,184</b>	<b>6,121</b>

- Highway operations revenue: RM80.8m in Q2 FY2025 (+4.0% YoY; +3.4% QoQ).
- Other income: Higher contributions from Shariah-compliant placements (RM6.2m vs RM4.1m in Q2 FY2024).
- Profit from operations: RM50.4m (+8.3% YoY; +9.0% QoQ).
- Stable EBITDA margin at ~70%, reflecting resilient cost control.
- Profit before tax (PBT): RM15.9m (up from RM11.9m in Q2 FY2024, +34% QoQ).
- Net profit: RM7.6m (vs RM4.0m in Q2 FY2024, +89% YoY).

# DISTRIBUTION

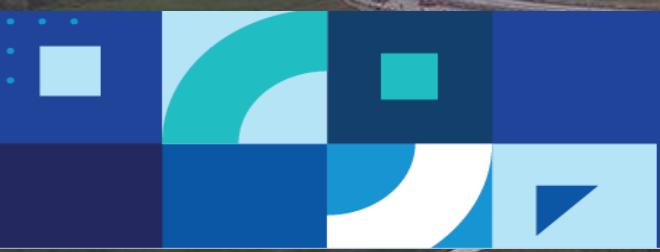


# Distribution

## Reconciliation of PBT to Distributions

<i>(in RM'000)</i>	Cumulative 2QFY25	Cumulative 2QFY24
Profit before tax	27,604	18,771
<b>Adjusted for:-</b>		
(+) Amortisation of HDE	24,138	23,124
(+) Unwinding discount in relation to lane widening and construction of Interchange	4,426	5,148
(+) Listing expenses	-	5,245
(-) Income tax paid	(8,482)	(4,352)
(-) Capital expenditure for upgrading and development works	(10,048)	(16,936)
<b>Distributable Amount</b>	<b>37,638</b>	<b>30,999</b>
<b>Distributions</b>	<b>35,000</b>	<b>35,000</b>

- The proposed a first-half distribution of RM35.0 million, representing 93% of the Distributable Amount, which exceeds the Trust's minimum distribution policy of 90%.
- This translates to a distribution of 3.18 sen per unit, payable on 22 Sep 2025 to Unitholders registered in the ROD as at 10 Sep 2025.



# Q&A

## OPERATIONAL ACTIVITIES



# ◎ Routine Maintenance & Minor Repair

Grass Cutting



Landscaping Work



Drainage Cleaning



Mechanized Road Sweeper



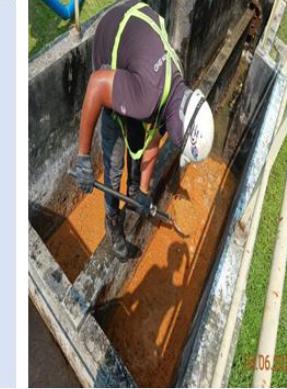
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Jalan Bantik Satu 25/15a  
Jalan Sri Muda  
Shah Alam

# ◎ Routine Maintenance & Minor Repair

Rehabilitation Works for Drainage



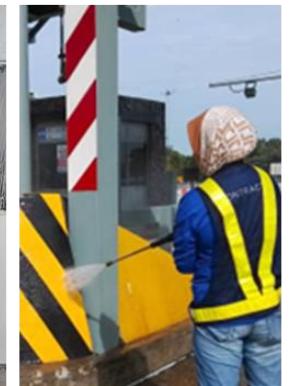
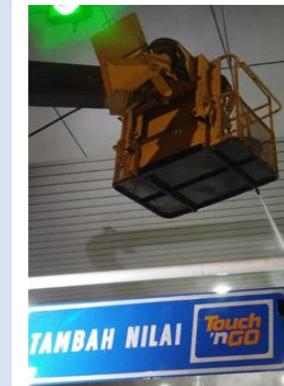
Sewerage Treatment Plant Maintenance



Rehabilitation Works for Slope

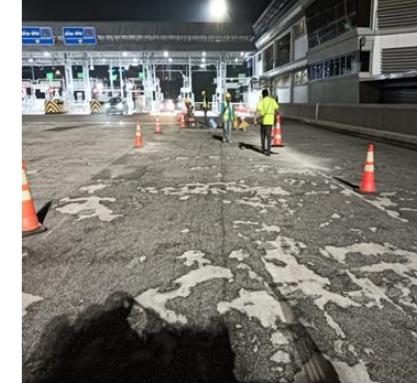


Buildings Cleaning



# ◎ Routine Maintenance & Minor Repair

Pavement Resurface



Pothole Repair



# ◎ Routine Maintenance & Minor Repair

Installation of  
Emergency  
Median  
Opening



Replacement of  
Guardrails



Installation of  
Noise Barrier



Reinstatement  
of Signboards

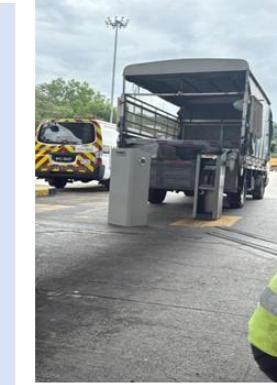


# ◎ Routine Maintenance & Minor Repair

Replacement of Rusty Street Lighting Main Feeder Pillar



Replacement of Obsolete ALB System



Replacement of Full Color LED Toll Fare Indicator



Upgrading of Power Cable for Air Conditioning



# ◎ Highway Improvement

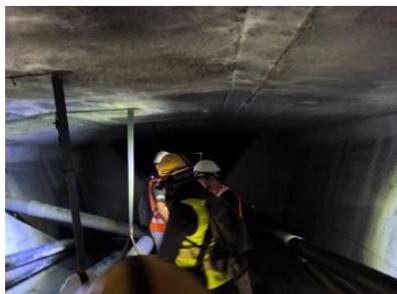
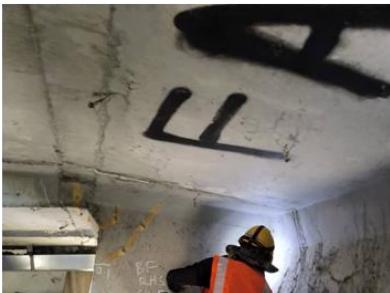
PAVEMENT SURFACE IMPROVEMENT WORKS (PHASE 2) AT TOLL PLAZA DATO' KERAMAT, AKLEH



HIGHWAY	SCOPE OF WORK	COMPLETION DATE	PROJECT PROGRESS
Plaza Toll Dato' Keramat, AKLEH	Removal of existing rubberized surface, patch & repair damage concrete surface & new surface laying	16 SEPTEMBER 2025	ONGOING CONSTRUCTION

# ◎ Highway Improvement

Specialist Services on Detailed Inspection, Design & Supervision for Bridge Rehabilitation at AKLEH & LKSA



**AKLEH – 19 PIERS**

**AKLEH – INSIDE BOX GIRDER**

**LKSA – 6 BRIDGES**

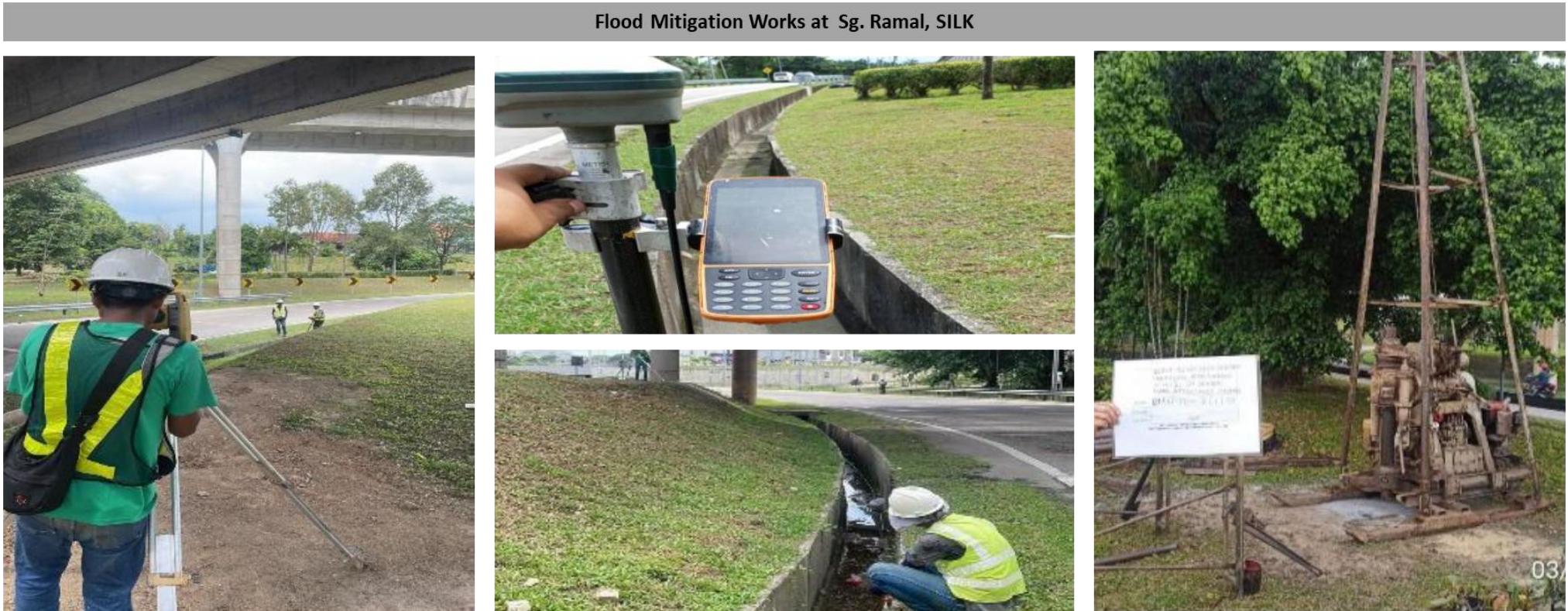
<b>HIGHWAY</b>	<b>SCOPE OF WORK</b>	<b>PROJECT PROGRESS</b>
AKLEH	19 Piers	
AKLEH	Anchorage Block Inside Box Girder	The preparation of tender documents for the appointment of a contractor to undertake rehabilitation works is currently in progress, based on the reports provided by the consultant
LKSA	6 Bridges	

# Highway Improvement



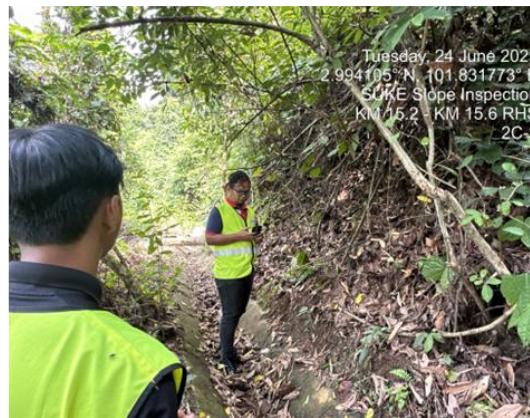
HIGHWAY	SCOPE OF WORK	COMPLETION DATE	PROJECT PROGRESS (as of 31/07/25)
AKLEH	Reinstatement of damaged expansion joint	1 SEPTEMBER 2025	Scheduled: 53% Actual: 48%
SILK		14 OCTOBER 2025	Scheduled: 40% Actual: 34%

# ◎ Highway Improvement



<b>HIGHWAY</b>	<b>SCOPE OF WORK</b>	<b>COMPLETION DATE</b> <b>Inspection, Design &amp; Report)</b>	<b>PROJECT PROGRESS</b>
SILK	Site Assessment, Subsurface Works & Detailed Design for Flood Mitigation Works	April 2025	Way forward: Finalisation of tender drawings and documents.

# ◎ Highway Improvement





## Key Takeaways

Well-positioned to capture the industry's substantial growth



## Key Takeaways



Prolintas Infra BT is the first listed Business Trust in Malaysia with the aim of providing stable distribution payouts, endorsed by an experienced Promoter



First Business Trust  
listed on the Main  
Market of Bursa  
Malaysia Securities  
Berhad



### KEY TRAFFIC PERFORMANCE INDICATORS (ADT & ADC) STEADILY INCREASING

All highway assets recorded a slight increase in ADT and ADC, which coincided with improved financial performance.



### FINANCE PERFORMANCE IN LINE WITH PROJECTIONS

Proactive management strategies successfully achieved all key financial indicator targets, leading to slight growth in financial performance.



### DISTRIBUTION ALIGNED WITH COMMITMENTS

The Trustee-Manager has proposed a second half distribution for the six months ended 31 December 2024, amounting to 3.18 sen per unit or RM35 million. The total income distribution for the financial year 2024 amounts to RM70 million, in line with the Trust's IPO commitment and distribution policy.



### SOLID IDENTIFIABLE REVENUE GROWTH PLAN

- Proactive management strategy to capitalise on favorable industry outlook for organic and inorganic growth



### SERVING NEARLY HALF A MILLION DAILY USERS

- The highways play a crucial role in alleviating congestion and improving urban connectivity



**THANK YOU**  
*Continuing our commitment to Nation Building*