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# **Q3 FY2025 FINANCIAL RESULTS**

ANALYST BRIEFING PRESENTATION

24 November 2025



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# INTRODUCTION





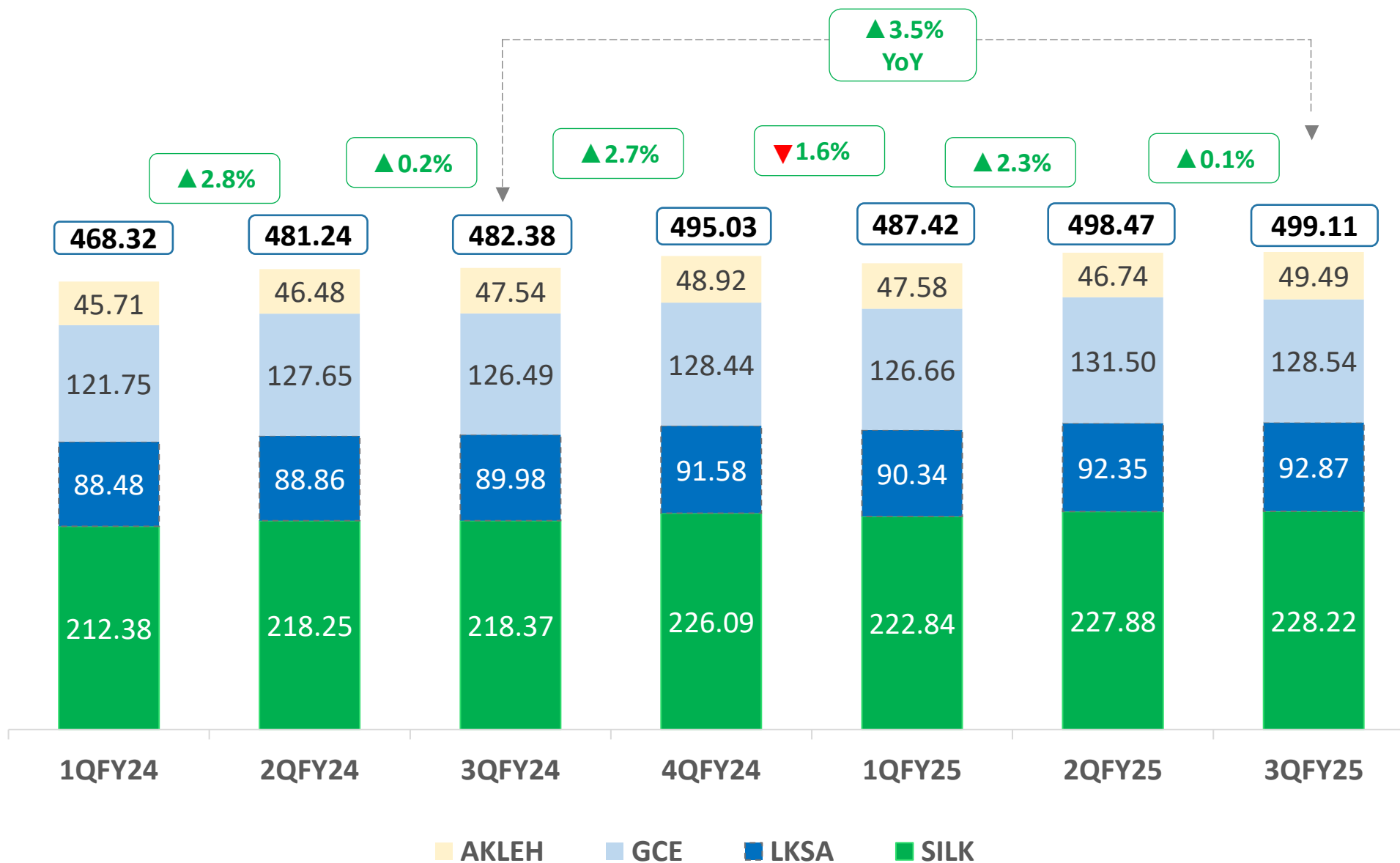
# PLINTAS AT GLANCE

<div><div>1<sup>st</sup></div><div>Islamic &amp; Business Trust to be listed in Malaysia</div><div>(Shariah-compliant investment)</div></div>	<div>Own &amp; Operates 4 Strategic Urban Highway Concessions</div> <div><div></div><div></div><div></div><div></div></div>	<div>Led by Seasoned Board &amp; Professional Trustee-Manager (Prolintas Managers Sdn Bhd)</div> <div></div>
<div>≥ 90% Annual Distribution to Unitholders</div>	<div>Long-term Concession Visibility - up to 37 Years Remaining</div>	<div>Stable, inflation-resilient toll income model</div>



# Consolidated ADT

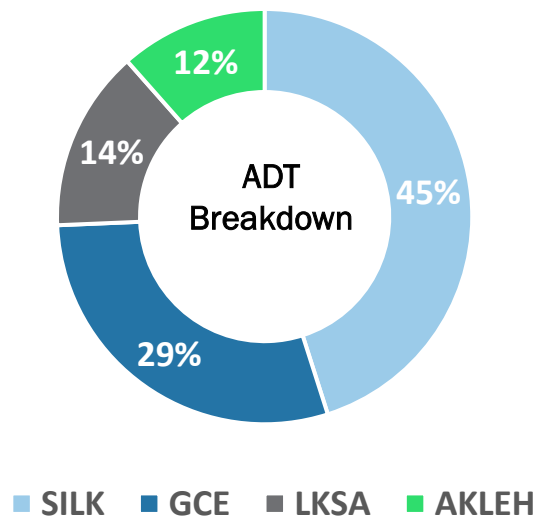
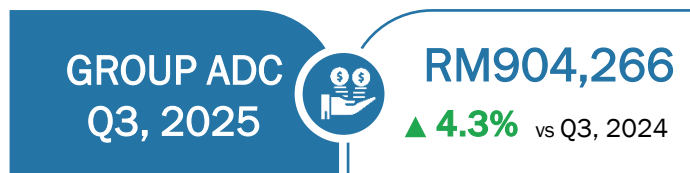
## Q3 FY2025 FINANCIAL RESULTS





# Performance Snapshot

## Q3,2025 vs Q3, 2024



### SILK

- Expressway built to disperse the traffic flow in Kajang area

ADT:  
228,216

▲ 4.5%

ADC:  
RM407,380

▲ 5.0%



### GCE

- Connects Shah Alam to Rawang
- Forms the western link of the Kuala Lumpur Outer Ring Road

ADT:  
128,542

▲ 1.6%

ADC:  
RM262,781

▲ 3.5%



### LKSA

- Connects the areas of Kota Kemuning and Shah Alam

ADT:  
92,868

▲ 3.2%

ADC:  
RM127,891

▲ 4.0%



### AKLEH

- First intra-urban elevated highway in Malaysia
- Connects Ampang and Kuala Lumpur

ADT:  
49,486

▲ 4.1%

ADC:  
RM106,214

▲ 4.1%

Note(s): (1) ADC: Annual Daily Collection (2) ADT: Average Daily Traffic;



# Post-Q3 Traffic Observations

## Impact of RON95 Rationalisation (BUDI95)

- While BUDI95 was implemented after the Q3 reporting period, we monitored its early impact on traffic in October.
- Initial observations show a modest +0.6% increase in group ADT.

## Impact of EKVE (Opening 1 Sep 2025; tolling began 25 Oct 2025)

- The majority of EKVE's impact, including rebound after tolling began, occurred after the Q3 cut-off.
- Effects remain localised and are stabilising in early November.



# FINANCIAL REVIEW





# Consolidated of Profit & Loss

## Condensed Statement of Comprehensive Income

(in RM'000)	Actual 3QFY25	Actual 3QFY24	Cumulative 3QFY25	Cumulative 3QFY24
Highway operations revenue	82,429	79,332	241,313	232,753
Construction revenue	517	2,081	1,372	4,515
Construction costs	(517)	(2,081)	(1,372)	(4,515)
Other income	4,787	4,520	15,582	11,551
Staff costs	(5,719)	(5,694)	(17,259)	(16,244)
Amortisation of right-of-use assets	(352)	-	(352)	-
Amortisation of highway development expenditure	(12,459)	(12,297)	(36,596)	(35,420)
Highway maintenance costs	(11,434)	(13,332)	(27,336)	(30,391)
Other operating expenses	(9,513)	(7,991)	(30,992)	(29,706)
<b>Profit from operations</b>	<b>47,739</b>	<b>44,539</b>	<b>144,360</b>	<b>132,543</b>
Finance cost	(35,044)	(34,545)	(104,060)	(103,779)
<b>Profit before tax</b>	<b>12,695</b>	<b>9,993</b>	<b>40,299</b>	<b>28,764</b>
Income tax expense	(2,936)	2,101	(19,357)	(10,549)
<b>Profit for the financial period</b>	<b>9,759</b>	<b>12,094</b>	<b>20,942</b>	<b>18,215</b>

- Highway operations revenue: RM82.4m in Q3 FY2025 (+3.5% YoY)
- Other income: Higher contributions from Shariah-compliant placements (RM4.8m vs RM4.5m).
- Profit from operations: RM47.7m (+7.2% YoY)
- Stable EBITDA margin at ~67%, reflecting resilient cost control.
- Profit before tax (PBT): RM12.7m (up from RM10m in Q3 FY2024)
- Net profit: RM9.8m (vs RM12.1m in Q3 FY2024, -19% YoY).

# DISTRIBUTION





# Distribution

## Reconciliation of PBT to Distributions

<i>(in RM'000)</i>	Cumulative 9 months ended 3QFY25	Cumulative 9 months ended 3QFY24
Profit before tax	40,299	28,764
<b>Adjusted for:-</b>		
(+) Amortisation of right-of-use	352	-
(+) Amortisation of HDE	36,596	35,420
(+) Unwinding discount in relation to lane widening and construction of Interchange	6,584	7,400
(+) Listing expenses	-	5,245
(-) Income tax paid	(14,114)	(5,803)
(-) Capital expenditure for upgrading and development works	(13,422)	(21,735)
<b>Distributable Amount</b>	<b>56,295</b>	<b>49,291</b>
<b>Distributions</b>	<b>34,980</b>	<b>34,980</b>

- The distribution of RM34,980,075 paid to unitholders represents the first interim distribution of a semi-annual payment, which was declared on 22 August 2025 and paid on 22 September 2025.



## WHAT'S NEW THIS QUARTER





# Project Updates

## GCE Strathairlie Interchange – Project Update (Q3 Fy2025)



### Project Overview

- Interchange to serve Shah Alam Business Park / Elmina Business Park, including the new hyperscale data-centre development.
- Expected to enhance GCE corridor traffic distribution and support ADT growth.

- Project cost remains within the approved RM70m capex envelope.
- Construction commenced on 15 Oct 2025.
- Target completion by Q1 2027.
- No impact to FY2025 distribution guidance.





# Q&A







**Key Takeaways**  
**Well-positioned to capture the industry's substantial growth**





## Key Takeaways



Prolintas Infra BT is the first listed Business Trust in Malaysia with the aim of providing stable distribution payouts, endorsed by an experienced Promoter



First Business Trust  
listed on the Main  
Market of Bursa  
Malaysia Securities  
Berhad



### KEY TRAFFIC PERFORMANCE INDICATORS (ADT & ADC) STEADILY INCREASING

All highway assets recorded a slight increase in ADT and ADC, which coincided with improved financial performance.



### FINANCE PERFORMANCE IN LINE WITH PROJECTIONS

Proactive management strategies successfully achieved all key financial indicator targets, leading to slight growth in financial performance.



### DISTRIBUTION ALIGNED WITH COMMITMENTS

The Trustee-Manager has proposed a second half distribution for the six months ended 31 December 2024, amounting to 3.18 sen per unit or RM35 million. The total income distribution for the financial year 2024 amounts to RM70 million, in line with the Trust's IPO commitment and distribution policy.



### SOLID IDENTIFIABLE REVENUE GROWTH PLAN

- Proactive management strategy to capitalise on favorable industry outlook for organic and inorganic growth



### SERVING NEARLY HALF A MILLION DAILY USERS

- The highways play a crucial role in alleviating congestion and improving urban connectivity





Terima kasih kerana menggunakan

**E12** **AKLEH**

Hotline : 1 - 300 - 88 - 1012  
Website : [www.prolintas.com.my](http://www.prolintas.com.my)



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**09**

**HARA**

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**TERIMA KASIH KERANA MENGGUNAKAN**

Terima Kasih.

**AKLEH**

**PLAZA TOL DATUK KERAMAT**

LORONG : E03  
FLA BERTUGAS

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RESIT AKAN DIKELUARKAN ATAS PERMINTAAN  
RECEIPT SHALL BE ISSUED UPON REQUEST

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KELAS KENDERAAN	HARGA	BARISAN
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**TOUCH n GO**

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